



Here is how it works!

Maintenance Value Plan provides comprehensive equipment maintenance solutions that save you money. By consolidating your current vendor maintenance contracts under one comprehensive program, we can help eliminate the high costs and inefficiencies of multiple vendor service contracts while leaving you in complete control over who services your equipment.

Summary Example of how this program can work for you:

<u>Under Existing Service Contracts:</u>	
Total annual cost of all service contracts	\$1,000,000
<u>With Maintenance Value Plan:</u>	
MVP Contract Premium	\$200,000
MVP Aggregate Deductible	\$650,000
Preventative Maintenance	included
Total Equipment Maintenance Cost	\$850,000
Minimum Savings	\$150,000
<u>Potential Additional Savings:</u>	
MVP Aggregate Deductible	\$650,000
Actual Maintenance & Repair Costs	(\$525,000)
Additional Cost Savings	\$125,000
<u>Potential Total Savings:</u>	
	\$150,000
	<u>\$125,000</u>
* Total Savings:	\$275,000

The Technique:

- The total program cost includes an aggregate deductible and premium amount to pay for ordinary repairs and ongoing maintenance.
- Once the deductible has been exceeded, your facility will receive reimbursement for the costs of repair & scheduled maintenance performed on covered equipment.
- MVP provides for catastrophic breakdowns, as well as emergency advice & assistance on service providers and part suppliers.
- 24 x 7 Coverage standard

The Features:

- Immediate hard dollar savings over existing service contracts
- Enhanced, better coordinated equipment maintenance program
- Reimbursement for in-house maintenance & repairs
- Utilize vendors of your choice

* Actual savings will vary by client and are not guaranteed